

**Good Earth Farm  
52 Poor Farm Road  
Weare, New Hampshire 03281  
603-529-2170**

January 2012

Dear Organic Farmers,

We hope this finds you doing well and looking forward to another great year for growing vegetables. Enclosed is a copy of our 2012 Commercial Growers' order form. We hope to have the opportunity to grow certified organic seedlings for your farm. You can also find a copy of this order form at: [www.goodearthfarmnh.com](http://www.goodearthfarmnh.com).

Also, at that website you will find our 2012 Retail order form, with even more crops and varieties. Please use the Retail form for items that you would like to order less than a full tray. Please use the Commercial Growers form for items that you would like to order one or more full trays.

The varieties we have picked are based on a combination of our own experience, your specific recommendations, talks at winter conferences and the variety descriptions in the seed catalogs. There are more and more good organic (OG) seed varieties every year and we are using them whenever possible. This year 61 out of the 98 varieties on this form are organic (OG) seeds. We will be happy to grow other varieties of your choice, as long as you provide us with the seed. The seed must be untreated.

We have already ordered a good amount of all of the seeds listed. However, if you plan to order a large amount (e.g. 5 trays or more) of any one specific listed variety, please let us know soon. If necessary, that will give us time to put in a supplemental seed order for that specific crop. In any case, please send in your order form by February 28.

There are volume discounts available for orders received by February 28<sup>th</sup>. Please see the order form for discount details.

Thank you for considering us to grow some of your plants.

Dave and Linda

**Good Earth Farm**  
**2012 Commercial Growers Plant Order Form**

Farmer \_\_\_\_\_

Farm Name \_\_\_\_\_

Address \_\_\_\_\_

Town, State, Zip \_\_\_\_\_

Phone \_\_\_\_\_ E-mail \_\_\_\_\_

Notes about the form:

- Fill in the number of flats you would like for each crop.
- Crops are not available in sizes marked with “xx.”
- Please order full trays only – no half trays. Please use the retail plant order form for smaller orders – thanks.
- Fill in the date you will pick up that crop. We will work backwards from this date for every crop that you order and plant accordingly.
- If you would like to have multiple or succession crops of a particular item, please use the blank form at the end and specify the different pickup dates.
- Please give us a call (529-2170) to arrange a time for you to pick up your plants.
- Order deadline is February 28.

Payment Options:

- Please send a 20% deposit with your order. This will help us meet the early season costs. Make checks payable to Good Earth Farm. Thanks!

Discounts will be available only for orders received by February 28<sup>th</sup>.

- Over \$ 300 = 2% discount
- Over \$ 600 = 3% discount
- Over \$1,000 = 4% discount
- Over \$2,000 = 5% discount
- Over \$3,000 = 6% discount
- Over \$4,000 = 8% discount
- Over \$5,000 = 10% discount


Growing notes: All onions and leeks will be directly sown into their 50 or 72 cells in early March with 4 seeds per cell; shallots will be sown at the same time and have 5 or 6 seeds per cell. Alliums will be top dressed and pruned once or twice as needed. All 24-cell cucurbits will be directly sown into the final sale pack. 4” pot cucurbits will be sown into a 24-cell and transplanted to the 4” pot. All other plants will be sown into a 128-cell and transplanted into their final sale pack.









Vegetable	Variety	Seed co.	OG	72 cell	50 cell	24 cell	24 deep cell	15 x 4" pots	Dates available	Date you'll pick up
<b>Herbs</b>										
Arugula	Arugula	FED	OG	xx		xx	xx		5/10-6/10	
Basil, Green	Sweet	FED	OG	xx		xx	xx		5/20 – 6/10	
Basil, Lemon	Sweet Dani	FED		xx		xx	xx		5/20 – 6/10	
Basil, Red	Red Rubin	FED		xx		xx	xx		5/20 – 6/10	
Basil, Thai	Sweet Thai	HMS	OG	xx		xx	xx		5/20 – 6/10	
Cilantro	Caribe	FED	OG	xx		xx	xx		5/10 - 5/30	
Fennel	Zefa Fino	JSS		xx		xx	xx		5/10 - 5/30	
Parsley, Curly	Forest Green	JSS		xx		xx	xx		5/10 - 5/30	
Parsley, Flat Leaf	Giant of Italy	JSS	OG	xx		xx	xx		5/10 – 5/30	
<b>Flowers</b>										
Snapdragon	Rocket Mix	FED	OG	xx		xx	xx		5/10 – 5/30	
Zinnia	State Fair Mix	FED		xx		xx	xx		5/10 – 5/30	
Zinnia	Benary's Giant Mix	JSS		xx		xx	xx		5/10 – 5/30	
<b>Totals for this page</b>										
<b>Grand Total # of flats</b>										
<b>Price per Flat</b>				\$29	\$23.50	\$20.50	\$22	\$25		
<b>Total cost</b>									<b>Grand Total</b>	
<b>Average cost per cell</b>				.40	.47	.85	.92	1.67	 <b>Minus Discount</b>	
									<b>Total Due</b>	

